

**DAVID KIDD**  
**Managing Partner and Founder**



David Kidd is the Managing Partner and Founder of Adirondack Growth Capital. He is responsible for all investment decisions. He is deeply involved in the leadership and day-to-day operations of Adirondack's companies. Under David's leadership, Adirondack has achieved a 50.8% IRR for its investors and generated a 5.2x cash-on-cash return, placing Adirondack among the top ten percent of similar investments.

David was previously CEO of Midwest Supplies, one of the largest ecommerce suppliers of homebrewing and winemaking products in America and an Adirondack company. During David's tenure at Midwest Supplies the company experienced annual revenue growth of nearly 30%, employee count grew from 55 to over 100, and the company achieved record profitability. Investors in Midwest Supplies achieved an 85.3% IRR and 3.8x cash-on-cash return. David led the merger between Midwest Supplies and Northern Brewer, its largest competitor, creating a dominant industry leader with \$50 million in revenue and more than 200 employees. David was President of the combined organization for a year, leading the integration of the two businesses, developing a national retail rollout strategy, and recruiting the management team responsible for driving future growth.

Prior to founding Adirondack David was a Vice President at Lincoln International, a middle-market investment bank based in Chicago. While at Lincoln, David provided M&A advisory services to private business owners, private equity firms, and Fortune 1000 companies. Before joining Lincoln, David was a consultant at A.T. Kearney based in Alexandria, Virginia. As a member of A.T. Kearney's strategy practice, David worked with Fortune 500 companies to improve sales force effectiveness, operations and productivity, performance measurement, and customer retention.

David earned an MBA from Stanford University where he was an Arjay Miller Scholar. He holds a BS in Accountancy and a certificate in Technology Management from the University of Illinois, graduating with Highest Honors and Bronze Tablet distinction. David is an Eagle Scout and avid supporter of the Boy Scouts of America. He resides in the southwest suburbs of Minneapolis with his wife, son and daughter. In his spare time he enjoys playing hockey.

**CONTACT INFORMATION**

**David Kidd**  
Managing Partner  
(612) 615-8630  
[david@adkqc.com](mailto:david@adkqc.com)

**Adirondack Growth Capital**  
[www.AdirondackGrowthCapital.com](http://www.AdirondackGrowthCapital.com)