



TARGET INDUSTRIES

Adirondack looks to acquire a majority interest in privately-held, U.S. based businesses in the following sectors:

INDUSTRY	NAICS CODE
Business Services	56, 561599, 561990
Value-added Distribution: <i>assembly, kitting, or configuration</i>	42, 423430
• Chemicals, medical, dental, and other consumable products	423450, 424690
• B2B or B2C ecommerce	454111
Light Manufacturing	33
• Chemicals, electronics, misc. niche products	325, 334, 335, 33999
Healthcare	62
• Services, distribution, and manufacturing	524298, 561110
• Medical records technology, healthcare IT, software	

We opportunistically look at industries other than heavy manufacturing, construction, and brick & mortar retail.

KEY ATTRIBUTES

FINANCIAL ATTRIBUTES

- \$5 to \$25 million of Revenue
- \$750K to \$3 million of EBITDA
- 15%+ EBITDA Margins, preferred
- Consistent Cash Flow
- Limited Capital Expenditures

OWNERSHIP SITUATION

- Management to Transition / Exit
- Privately Held
- Owner Operator
- Retirement Ready
- Limited Family Involvement

We pay buy-side broker fees and offer a generous referral fee agreement for proprietary introductions.

CONTACT INFORMATION

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